## FINANCE FOR MANAGERS - I

| Unit | Content |
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| 1 | Introduction to Annual Report of a company, its contents, why and how to read an <br> Annual Report. Economy-Industry-Company Analysis: Top-down and bottom-up <br> approach. Different macro-economic variable inflation rates, Interest rates, <br> Commodities exchange rates and their impact on equity markets. |
| 2 | Introduction to Accounting: Concept, rules and conventions, necessity of <br> understanding them, an overview of Income Statement and Balance Sheet. <br> Introduction and Meaning of GAAP, Ind AS, Overview of IFRS. Understanding <br> importance of Accounting Standards in the preparation of Financial Statements, <br> Format of Financial Statements under schedule VI of Companies Act, 2013. |
| 3 | Assessing Business Performance: Operational efficiency ratios (Gross Profit, Net <br> Profit margins and various turnover ratios), Liquidity ratios - Current Ratio/Acid Test <br> ratio, Profitability ratios, Valuation Ratios, • EPS/ ROE/ ROCE/ Total Shareholder <br> returns, Linkages between ROE \& ROCE \& optimal capital structure and <br> determinants of PE multiple, Price to book value, EV/EBDITA multiple, EVA, MVA. <br> Capitalization ratios - Debt Equity, Debt to Assets, Du-Pont Analysis, Coverage <br> ratios and credit analysis and ratings |
| 4 | Cash Flow Analysis: Measuring operating/financing and investing Cash Flows, Cash <br> Flows and life cycle state of a company, Cash Flows and financial flexibility <br> (linkages to divided policy and over retention of profits). |
| 5 | Indian financial system, financial markets and instruments. Instruments of Capital <br> Markets - primary, secondary, Instruments of Money Market, Functions and their |
| Economic Significance. Stock Market: History, Membership, Organization, <br> Governing body, Functions of stock Exchange, on line trading, role of SEBI, <br> Recognized Stock Exchanges in India (brief discussion of NSE BSE and Nifty). <br> Derivatives on stocks: meaning, types (in brief). Insurance sector and mutual funds in <br> the economy and insurance and mutual fund products. |  |

